

NGO Financial Sustainability

Tuition fee: EUR800

The purpose of this course is for participants to go beyond discussing their NGOs financial resources (or lack thereof) as a problem, and actively plan for a solution that lasts.

Ideal for: Leaders of organisation who bear responsibility for the financial sustainability of their organisation, department or country office. We recommend at least 5 years relevant experience before attending this course.

Time	Session (as the course is very participative all times might vary slightly)
Day 1	
9.00 – 9.30	Welcome
9.30 – 10.30	Introduction to Financial Sustainability
10.30 – 11.00	Coffee & Tea Break
11.00 – 12.30	Guided Group Discussion: What exactly is Financial Sustainability for you?
12.30 – 13.30	Lunch and work Break (time to respond to all those urgent messages)
13.30 – 15.00	The Doughnut NGO: Lessons learned from MzNs 400+ financial sustainability projects over 15 years and how it applies to your organisation
15.00 – 15.30	Coffee & Tea Break
15.30 – 16.30	The Numbers: Income and Financial Risk Assessment to pinpoint origins of Financial Sustainability Risk
Day 2	
9.00 – 10.00	Solutions we can action next week: Targeted Income diversification, cost recovery optimisation, Funding Grid Analysis
10.00 - 11.00	Discussion over coffee & Tea
11.00 – 12.00	Solutions we can action in the next 3 months: Optimizing grant income portfolio, developing private sector pitches (the basics), Analysing the true costs base
12.00 – 12:45	Lunch and work Break (time to respond to all those urgent messages)
13.00 – 14.30	Solutions we can action in the next year: Restructuring options that boost financial sustainability, Better scope control in funded projects, Communicating change to staff, boards and partners.
14.30– 14:45	Coffee & Tea Break
14:45– 16:30	Using MzN's digital Roadmap planning tool (will be provided for continued use) each workshop participant will plan and present their roadmap to improve their financial sustainability.
Learning and improving does not end when the course does.	